

Multilingual Multicultural Banking Executive with Experience Encompassing the US, Middle East + Europe

Natural change manager and process improver who perceives deficiencies and opportunities, and devises cost-effective solutions that boost revenue, competitiveness, and customer satisfaction. Adept bank negotiator who improves leverage. Decisive restructuring expert with a track record of restructuring NPLs portfolios. Process innovator who reengineered credit and risk processes thus decreasing new NPL inflow and cost of risk. Built the business case for and won senior executive buy-in for 42M EUR in retail transformation and core banking system replacement initiatives.

Excel at Cascading Operational Vision down the Organization + Minimizing Transformation Resistance

Possess an Uncommon Passion for Managing + Mentoring High-Performing Teams

SENIOR LEADERSHIP ASSETS

POST-ACQUISITION PORTFOLIO MANAGEMENT + RESTRUCTURING
PROJECT MANAGEMENT + PROCESS REENGINEERING
TURNAROUND STRATEGY DESIGN + EXECUTION
RETAIL

CORPORATE BANKING, STRUCTURED FINANCE + WORK-OUT
ORGANIZATIONAL RESTRUCTURING + TRANSFORMATION
RISK AND CREDIT MANAGEMENT
START-UP TEAM-BUILDING + LEADERSHIP DEVELOPMENT

LEADERSHIP EXPERIENCE

INTESA SANPAOLO GROUP – Zagreb, Croatia | Belgrade, Serbia | Cairo, Egypt | New York, NY | Budapest, Hungary 2000—Present

DEPUTY CEO – PRIVREDNA BANK [Zagreb, Croatia | 2017—Present]

Appointed to reinforce PBZ Group's governance after the acquisition of Intesa Sanpaolo Bank Slovenia and Intesa Sanpaolo Banka Bosnia. Responsible for Croatia, Slovenia and Bosnia coordination through the establishment of a Hub and Spoke structure. Responsible for 1000+ in CFO area. Responsible for Bank Subsidiaries, Project Management and Security. Coordination of Risk Management, Operation and IT Divisions.

PRESIDENT SUPERVISORY BOARD – INTESA SANPAOLO BANKA BOSNIA AND HERZOGOVINA [Sarajevo, BiH | 2017—Present]

Appointed as President of the Supervisory Board of the Bank to reinforce the governance and supervises the general affairs and performance of the Bank, while assisting the Management Board with advice on the activities of the bank.

DEPUTY PRESIDENT SUPERVISORY BOARD – INTESA SANPAOLO BANK SLOVENIA [Koper, Slovenia | 2018—Present]

Appointed as Deputy President of the Supervisory Board of the Bank to elaborate and facilitate the execution of a new strategy aimed at transforming the Bank.

DEPUTY CEO – BANCA INTESA BEOGRAD [Belgrade, Serbia | 2014—2017]

Appointed to reinforce Bank's governance while fostering bank transformation from corporate to retail. Responsible for 600+ in Risk Management, Underwriting, Middle Office, Work Out, IT and Operations.

ORGANIZATIONAL CHANGE & EFFICIENCY MANAGEMENT MANAGING DIRECTOR – CIB BANK [Budapest, Hungary | 2012—2014]

Tasked to lead division while strategizing bank transformation. Spearhead organizational restructuring, reshaping project, and process management and maximize bank security and business continuity with a team of +60.

PROJECT FINANCE MANAGING DIRECTOR [Budapest, Hungary | 2010—2012]

Reinvigorated a troubled inherited portfolio with over-leveraged deals, hidden sponsors, and a climate of zero repossession since the Berlin Wall fall. Teamed on the repossession of >500M EUR in real estate assets and helped establish a work-out department with 260 personnel.

COMMERCIAL CAPABILITIES PROGRAM – OPERATIVE SPONSOR [Budapest, Hungary | 2011—2012]

PROJECT FINANCE UNDERWRITER [Budapest, Hungary | 2009—2010]

HEAD OF INTERNATIONAL DESK & STRUCTURED FINANCE – BANK OF ALEXANDRIA [Cairo, Egypt | 2007—2009]

HEAD OF ITALIAN DESK [New York, NY | 2001—2006]

ACCOUNT OFFICER – PROJECT & STRUCTURED FINANCE DESK [New York, NY | 2000—2001]

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| EDUCATION: | MBA [Distinction; Stern Scholar] L. STERN BUSINESS SCHOOL, NEW YORK UNIVERSITY – New York, NY BS in Economics [Honors] UNIVERSITY OF FLORENCE – Florence, Italy |
| COURSEWORK: | Inter-Alpha Banking School – Brussels, Belgium |
| LANGUAGES: | Fluent in English and Italian and basic Spanish, Arabic, Serbian and Hungarian. |
| NYU LECTURES: | “Practical Uses of Strategy in Corporate Banking” “Foreign Exchange Rate: A Reality Check” |