

Giulio Moreno

Date of birth: 19 February 1959, Italian national

Work Experience

- 10/2018 – to date** **Intesa Sanpaolo SpA - Intesa Sanpaolo in Serbia and Romania
European Bank for Reconstruction and Development - Montenegro**
– part time Regional Advisor of the Corporate and SME division of Intesa Sanpaolo in Serbia and Romania and Montenegro (EBRD) – for project to be co-financed with international Financial Institutions such as World Bank, EIB, EBRD etc.
- 11/2011-05/2017** **European Bank for Reconstruction and Development, Podgorica, Montenegro
Senior Banker - Head of Montenegro Resident Office (9 staff)**
– Develop/maintain contacts as the EBRD's representative to the Montenegro Government, the local business community, the international community including other IFI's and bi-lateral donors, NGOs, etc.
- 02/2007-10/2011** **European Bank for Reconstruction and Development, Sarajevo, Bosnia and Herzegovina, Senior Banker - Head of Bosnia and Herzegovina Resident Office (12 staff)**
– Develop/maintain contacts with and serve as EBRD's representative to the Federation of Bosnia and Herzegovina, Republika Srpska, Central Government, Cantons and state authorities, local private and public business community, other International Financial Institutions, the Office of High Representative, the EU and bi-lateral donors, NGOs etc.
- 11/2004-01/2007** **EBRD Senior Banker, Financial Institution Group HQ, London**
– Portfolio Manager for banking and non-banking activities in Albania, Kosovo, Bosnia and Herzegovina, FYROM. Relationship manager for Intesa Sanpaolo, National Bank of Greece and Operational Leader, Union Bank of Tirana equity investment.
- 08/1999-10/2004** **EBRD Senior Banker and Resident Representative in Albania and Kosovo (2000/2001) (10 staff)**
- 1998-1999** **ENI S.p.A, Rome, Italy (largest Italian oil and natural gas company), Project Manager/Advisor to the Chairman**
- 1997-1998** **ENI S.p.A, Rome, Italy, Deputy Manager, International Cooperation Department**
- 1991-1995** **ENI S.p.A, Rome, Italy, US Resident Representative, Washington D.C., USA (4 staff)**
- 1989-1991** **ENI S.p.A, Rome, Italy, Deputy Manager, Asian Desk**
- 1987-1988** **United Nations Institute for Training and Research/UNDP, Rome, Italy
Program Officer, Centre on Small Energy Resources**
- 1986** **Consultant, United Nations Development Programme (UNDP), Geneva, Switzerland**
- 1985** **Independent Consultant, UNDP/Italian Ministry of Foreign Affairs**

Education and Academic Achievements

- 1997-1999** **College of Petroleum and Energy Studies, Oxford, United Kingdom**
Diploma in the Management and Economics of Natural Gas
- 1984-1985** **Libera Università degli Studi Sociali, Rome, Italy, MSc in Foreign Affairs and international Economy**
- 1979-1983** BSc in Political Science. GPA: 110/110. Thesis: "Italy's Role in Aiding Developing Countries"
- 1974-1979** **Istituto Francesco Vivona, Rome, Italy Liceo Classico with final marks: 60/60**

Languages

Italian (native); English (fluent); French (fluent); Spanish (fair)

Memberships

Member of the Italian Chapter of the International Association of Energy Economist

Awards

2005 - Medal of Honour for Support of Albanian Economy, 2009 - Commander (Commendatore): Ordine della Stella d'Italia, 2012 - Knight (Cavaliere): Ordine al Merito della Repubblica Italiana, 2015 - Grand Officer (Grande Ufficiale): Ordine della Stella d'Italia, 2016 - Order of Montenigrian Flag

Guest Professor

*The University of Montenegro: Faculty of Economics, and Faculty of Political Science
UDG, Univerzitet Donja Gorica: Faculty of Business*