

Giulio Moreno

DoB: 19 February 1959, Italian national

Work Experience

- 11/2021-present** **Fintel Energija A.D. (Fintel Energia Group s.p.a.)**
- Member of the Board of Directors. Fintel has acted as one of the leading companies in wind Energy in the Balkans and is the leading independent power producer in Serbian market. My role in Fintel is not operative but just consultative.
- 9/2018- 07/2021** **Banca Intesa Beograd (Intesa San Paolo Group)**
- Regional Advisor for Corporate and Structured financials operations for Serbia, Montenegro, RS and Romania.
Focus on origination new projects in strategic sector with involvement of International Financial Institutions operating in the Region; origination and support in Project financing deals in the Region. Liaison with IFI, EBRD in particular, for joint activities such as Credit lines, Risk sharing facilities equity funds. My contract with BIB expired in July 2021.
- 11/2017-present** **Privredna Banka Zagreb (Intesa San Paolo Group)**
- Member of the Supervisory Board, Member of Audit Committee from 05/2018, Chairman of Risk Committee from December 2021
- 11/2011/- 05/2017** **European Bank for Reconstruction and Development, Podgorica, Montenegro**
Senior Banker - Head of Montenegro Resident Office (9 staff)
www.ebrd.com/pages/country/montenegro
- Role**
- Develop/maintain contacts as the EBRD's representative to the Montenegro Government, the local business community, the international community including other IFI's and bi-lateral donors, NGO and other stakeholders and Civil Society.
Responsible for all the operations made by EBRD in the Country.
Board Member of Montenegro Foreign Investment Agency
- 02/2007-10/2011** **European Bank for Reconstruction and Development, Sarajevo, Bosnia Herzegovina**
Senior Banker - Head of Bosnia Herzegovina Resident Office (12 staff)
- Role**
- Develop/maintain contacts with and serve as EBRD's representative to the Federation of Bosnia & Herzegovina, Republika Srpska, Central Government, Cantons and state authorities, local private and public business community, other International Financial Institutions, the Office of High Representative, the EU and bi-lateral donors, NGO's etc.
- 11/2004-01/2007** **EBRD Senior Banker, Financial Institution Group HQ, London**
- Role**
- Portfolio Manager for banking and non-banking activities in Albania Kosovo Bosnia Herzegovina FYROM.. Relationship manager for **Intesa Sanpaolo** , **National Bank of Greece** and Operational Leader, **Union Bank of Tirana** equity investment
- 08/1999-10/2004** **EBRD Senior Banker and Resident Representative in Albania and Kosovo (2000/2001)**
(10 staff)

- 1998-99** **ENI S.p.A** (Largest Italian oil and natural gas company)
Project Manager/Advisor to the Chairman, International Business Analysis, Rome, Italy
- 1997-99** **ENI S.p.A**
Deputy Manager, International Cooperation Department Rome, Italy
- 1991-1995** **ENI S.p.A**
US Resident Representative, Washington D.C., USA (4 staff)
- 1989-1991** **ENI S.p.A**
Deputy Manager, Asian Desk, Rome, Italy
- 1987-1988** **United Nations Institute for Training and Research/UNDP, Rome, Italy**
Program Officer, Centre on Small Energy Resources
- 1986** **Consultant, United Nations Development Programme (UNDP)**, Geneva, Switzerland
- 1985** **Independent Consultant, UNDP/Italian Ministry of Foreign Affairs, Rome, Italy**

Education and Academic Achievements

- 1997-99** **College of Petroleum and Energy Studies**, Oxford, United Kingdom
Diploma in the Management and Economics of Natural Gas
- 1984-1985** **Libera Università degli Studi Sociali**, Rome, Italy *MSc in Foreign Affairs and international Economy*
- 1979-1983** BSc in Political Science. GPA: 110/110. Thesis: "Italy's Role in Aiding Developing Countries"
- 1974-1979** **Istituto Francesco Vivona**, Rome, Italy *Liceo Classico with final marks: 60/60*

Languages Italian (native); English (fluent); French (fluent); Spanish (fair)

- Memberships** Member of the Italian Chapter of the International Association of Energy Economist
- Member of Alumni LUISS (Libera Università degli Studi Sociali Roma)
- Member of Alumni EBRD

- Awards** Medal of Honour for Support of Albanian Economy 2005
- Commander (Commendatore) : Ordine della Stella d'Italia 2009
- Knight (Cavaliere): Ordine al Merito della Repubblica Italiana 2012
- Grand Officer (Grande Ufficiale): Ordine della Stella d'Italia 2015

Order of Montenegrin Flag 2016

Guest Professor

University of Montenegro: Faculty of Economics, and Faculty of Political Science
UDG, Univerzitet Donja Gorica : Faculty of Business