

**EUROPEAN
CURRICULUM VITAE
FORMAT**



PERSONAL INFORMATION

Name **PAOLO VIVONA**

Date of birth **1968**

WORK EXPERIENCE

- Dates (from – to) September 2019 – Present
 - Name and address of employer Intesa Sanpaolo Bank, Milan, Italy
 - Type of business or sector Senior Management
 - Occupation or position held Head of International Banks' Credit Division, Chief Lending Officer Area
 - Main activities and responsibilities Responsible of the underwriting and monitor of the quality portfolio credit of the International Subsidiary Division that comprises eleven subsidiary banks present in twelve countries.
Member of ISP Group Credit Committee.

- Date (from – to) December 2018 – August 2019
 - Name and address of employer Intesa Sanpaolo Bank, Milan, Italy
 - Type of business or sector Senior Management
 - Occupation or position held Senior Director, Workout Management & Administration, Chief Lending Officer Area
 - Main activities and responsibilities Responsible of the implementation of the new structured of recovery following the sale and outsourcing of the doubtful credit portfolio of ISP concluded in 2018. General Manager for "ReoCo" and "Provis Srl", the two companies that managed the portfolio of real estate repossessed assets and the leasing real estate assets.

- Date (from – to) July 2017 – November 2018
 - Name and address of employer CIB Bank Z.r.t., Budapest, Hungary - Subsidiary of Intesa Sanpaolo
 - Type of business or sector Senior Management
 - Occupation or position held Management Board Member, Deputy CEO, Chief Financial Officer
 - Main activities and responsibilities Responsible of the financial reporting of the CIB Group toward the parent company and third parties.

- Date (from – to) September 2015 – July 2017
 - Name and address of employer CIB Bank Z.r.t., Budapest, Hungary - Subsidiary of Intesa Sanpaolo
 - Type of business or sector Senior Management
 - Occupation or position held Management Board Member, Deputy CEO, Chief Risk Officer and Chief Compliance Officer ad interim (in 2016)
 - Main activities and responsibilities Responsible of the underwriting activity (Corporate and Retail), the area of Risk Management and the hard recovery collection.

- Date (from – to) January 2012 – August 2015
 - Name and address of employer Bank of Alexandria, Cairo, Egypt - Subsidiary of Intesa Sanpaolo
 - Type of business or sector Senior Management
 - Occupation or position held Board of Director Member, Chief Risk Officer
 - Main activities and responsibilities Responsible of the underwriting activity (Corporate and Retail).

- Dates (from – to) January 2009 – December 2011
 - Name and address of employer Bank of Qingdao, Qingdao, P.R. China – Equity Investment of Intesa Sanpaolo
 - Type of business or sector Senior Management, Deputy Vice President
 - Occupation or position held Head of Risk Management
 - Main activities and responsibilities Responsible of the Risk Management function at the Bank of Qingdao. Implemented a fresh commercial and risk management strategy, managing corporate and commercial change to bring the Bank up to international banking standards.
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- Date (from – to) September – December 2008
 - Name and address of employer Intesa Sanpaolo, Milan, Italy
 - Type of business or sector International Subsidiary Banks Division - South Mediterranean & Asia Banks Dept.
 - Occupation or position held Relationship Manager China
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- Dates (from – to) July –August 2008
 - Name and address of employer Bank of Alexandria, Il Cairo, Egypt - Subsidiary of Intesa Sanpaolo
 - Type of business or sector Credit Department
 - Occupation or position held Risk Specialist
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- Date (from – to) January – June 2008
 - Name and address of employer Intesa Sanpaolo, Milan, Italy
 - Type of business or sector International Subsidiary Banks Division - South Mediterranean & Asia Banks Dept.
 - Occupation or position held Relationship Manager China
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- Dates (from – to) May 2006 – December 2007
 - Name and address of employer Banca Italo Albanese, Tirana, Albania - Subsidiary of Intesa Sanpaolo
 - Type of business or sector Commercial and retail activities
 - Occupation or position held Deputy General Manager
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- Dates (from – to) September 2000 – April 2006
 - Name and address of employer Sanpaolo IMI, Tokyo, Japan
 - Type of business or sector Commercial and retail activities
 - Occupation or position held Branch Manager
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- Dates (from – to) January 1998 – August 2000
 - Name and address of employer Sanpaolo IMI, Beijing and Shanghai, China
 - Type of business or sector Commercial and retail activities
 - Occupation or position held Chief Representative
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- Dates (from – to) September 1989 – December 1997
 - Name and address of employer Sanpaolo IMI, Milan and Turin, Italy
 - Type of business or sector Commercial and retail activities
 - Occupation or position held Area Manager

EDUCATION AND TRAINING

- Dates (from – to) Milan, Italy, October 26, 1993
- Name and type of organization providing education and training Catholic University of the Sacred Heart
 - Title of qualification awarded Bachelor Degree in Political Science with specialization in Finance
 - Training Basel II and the Evolution of Credit Risk Evaluation Methodology
Analysis of Credit Spread and Management of Credit Risks
Structuring International Trade Finance Transaction in Asia

Asset & Liability Management, International Faculty of Finance, London May 2008.

On this respected the issued handle ranged from how to establish a Risk Management Department with the aim to assess the strengths and weaknesses of Asset and Liability Management process. Manage the conflicts that can arise at the ALCO level in the application of both earnings and valuation methodologies to bank balance sheet management.

- Dates (from – to)
- Name and type of organization providing education and training
- Title of qualification awarded

Milan, Italy, 1989

High School Diploma

Institute of Accounting and planner

Diploma “Accounting and I.T. programming”

PERSONAL SKILLS AND COMPETENCES

Acquired in the course of life and career but not necessarily covered by formal certificates and diplomas.

MOTHER TONGUE

ITALIAN

OTHER LANGUAGES

- Reading skills
- Writing skills
- Verbal skills

ENGLISH

Excellent

Excellent

Excellent

- Reading skills

CHINESE MANDARIN

Intermediate with Honor (As a non-native speaker).

Holder of HSK Certificate (汉语水平考) the People’s Republic of China only official professional standardize certificate (assessing the knowledge of the Chinese language), Level 4 dated October 2011. The level is based on the new HSK format released in 2011.

- Writing skills
- Verbal skills

Intermediate (See above)

Intermediate (See above)

SOCIAL SKILLS AND COMPETENCES

Living and working with other people, in multicultural environments, in positions where communication is important and situations where teamwork is essential (for example culture and sports), etc.

Active member of the Foreign Running Clubs.

Frequent participants in International running competition.

ORGANIZATIONAL SKILLS AND COMPETENCES

Coordination and administration of people, projects and budgets; at work, in voluntary work (for example culture and sports) and at home, etc.

Board Member at the Italian Chamber of Commerce in Beijing People’s Republic of China in the year 2000.

Board Member at the Italian Chamber of Commerce in Tokyo, Japan during the period 2004 and 2005.

Member of the Committee of the Italian Faith Love Hope Fund in Qingdao during the year 2011, a social and solidarity activity conducted in Qingdao.

Active member of GARP Association (Global Association of Risk Professional) since 2011.